

## CLIENT TESTIMONIAL: **TIMICO**

*Alex Hendry, Head of Commercial*

### ► **What challenges were you facing prior to working with 360 Business Law?**

Initially, we were looking to recruit an in-house lawyer but had been struggling to find someone with the right blend of knowledge for the right price. What's more, having one inhouse lawyer is all well and good, but for us, legal work comes in peaks and troughs. We wanted a law firm who could be flexible to our needs; we sought a resource we could rely on to manage the workload to a high standard for a reasonable cost.

### ► **What made you choose 360 Business Law?**

Even with a brilliant inhouse lawyer, there's only so much you can do. Through our subscription with 360 Business Law, we've been able to achieve so much – from reviewing work with our suppliers and onboarding new suppliers to assisting us greatly on two significant customer deals and helping us to update our terms and conditions, their expertise can be relied upon for straight forward NDAs through to highly complex agreements that demand thorough, specialist legal attention.

### ► **What was it that made their service stand out?**

The subscription model has been ideal for the day-to-day running of our business.

Generally, when you want to use an external lawyer, you need approval of cost for each and every piece of work from the CFO. With the subscription service, we can rely on one external resource to cover all our legal needs without worrying about the costs racking up. It's great to be able to call upon the support of a highly qualified team you can trust at the drop of a hat.

### ► **What is the main reason you would recommend 360 Business Law?**

I have already recommended 360 Business Law on account of the cost-effective, customer-centric subscription service that has helped our business to meet both short and long-term needs.

**timico®**